

## Message Text

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43

ACTION COME-00

INFO OCT-01 ARA-11 ADP-00 EB-11 INR-10 RSR-01 RSC-01 /035 W  
----- 119393

R 181655 Z JUN 73

FM AMEMBASSY PORT AU PRINCE  
TO SECSTATE WASHDC 6582

LIMITED OFFICIAL USE PORT AU PRINCE 0977

FOR COMMERCE/ MEPD

E. O. 11652: N/ A

TAGS: EIND, ETEL, HA

SUBJ: TELECOMMUNICATIONS EXPANSION

REF: STATE 116725

1. ACCORDING TO TELECO TECHNICAL ADVISOR FRITZ MICHEL, CONTRACT FOR 6,000 LINE TELEPHONE EXPANSION IN PORT- AU- PRINCE WAS SIGNED WITH L. M. ERICSSON ON JUNE 14. VALUE OF CONTRACT IS ABOUT \$1.6 MILLION. MICHEL STATES THAT NO RPT NO CREDIT IS INVOLVED; NATIONAL BANK HAS AGREED TO FUND PROJECT ESSENTIALLY ON A CASH BASIS, WITH DISBURSEMENTS SCHEDULED OVER TIME PERIOD ROUGHLY ACCORDING TO PERFORMANCE. MICHEL TOLD EMBOFF JUNE 18 THAT ERICSSON EQUIPMENT TO BE USED IN CURRENT EXPANSION IS COMPATIBLE, WITH MINOR CONVERSION, WITH JAPANESE CROSS- BAR SYSTEM RECENTLY INSTALLED IN SUBURB OF PETIONVILLE, AND THAT ERICSSON SYSTEM WOULD NOT RPT NOT BE INCOMPATIBLE WITH US- ORIGIN EQUIPMENT IN LATER NATIONAL AND INTERNATIONAL EXPANSION PHASES ENVISIONED IN OAS STUDY. MICHEL SAID GOH STILL CONSIDERING BEST FINANCING SOURCES FOR MAJOR EXPANSION TO COME AND THAT GOH IS AWARE IDB SPECIAL FUND LOAN IS OBTAINABLE ONLY FOR IDB MEMBER- PRODUCED EQUIPMENT.

2. EMBASSY PLANS TO DISCUSS IMPLICATIONS OF THIS LATTER POINT WITH CONCERNED CABINET- LEVEL GOH OFFICIALS  
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AT EARLY DATE.

3. COMMENTS: EMBASSY IS AT A LOSS FOR ANY STRAIGHT- FORWARD EXPLANATION OF WHY CONTRACT WENT TO HIGHEST

BIDDER, ERICSSON, OR WHY NATIONAL BANK WOULD AGREE TO CASH TERMS.

( WE HAVE HEARD MITSUBISHI BID WAS ABOUT \$1.0

MILLION AND ITT, \$1.2 MILLION.) ONE NOT SO STRAIGHT-

FORWARD EXPLANATION BEING RUMORED LOCALLYIS THAT

SUBSTANTIAL PAYOLA TO HIGH GOH FIGURES WAS INVOLVED IN

LANDING THE CONTRACT. WHILE THIS IS BY NO MEANS

INCONCEIVABLE, EMBASSY HAS NOTHING CONCRETE TO CONFIRM

THESE REPORTS.

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<< END OF DOCUMENT >>

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 02 APR 1999  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 JUN 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973PORTA00977  
**Document Source:** ADS  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** n/a  
**Film Number:** n/a  
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**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
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**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** STATE 116725  
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**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 JAN 2002  
**Review Event:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TELECOMMUNICATIONS EXPANSION  
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